

STATINTL



20 April 1964

U.S. Government  
Washington, D.C.

Subject: Proposal for a Modulated Light Film Viewing System  
RFP No. 6-64

██████████ Proposal #64034-A

Gentlemen:

STATINTL

██████████ is pleased to submit herewith a proposal for a study program which will result in the recommendation of a specific modulated light film viewing system. A six-month engineering investigation is planned, culminating in a final report which will contain the results of the investigation together with recommendations for the follow-on program. Breadboarding as may be necessary for evaluation of proposed techniques will be accomplished during the course of the study.

██████████ has accumulated an extensive background over the years related specifically to reconnaissance/intelligence collection problems, together with the attendant considerations of dissemination, collation and processing of the collected data. Effort has also been devoted to investigation of the factors affecting a P.I.'s ability to extract meaningful data from photographic or television imagery. A television imagery simulator was designed and built by ██████████ and used for this, as well as other, applications.

This experience, coupled with our well-established electronic and optical capability, is directly applicable to the work proposed on herein. Based upon this experience, ██████████ believes that an objective investigation of a number of possible techniques, prior to finalizing on a single design, would offer the best approach to an optimized system configuration. These various techniques are presented and the advantages and disadvantages of each are discussed in the attached Technical Proposal.

STATINTL

Declass Review by

NIMA/DOD

STATINTL

**Proposal #64034-A**

-2-

24 April 1964

STATINTL

Therefore, [REDACTED] does not believe that a realistic cost estimate can be submitted at this time for prototype fabrication. We recommend instead that costs for this portion be submitted upon completion of the system feasibility program. At this time the recommended system and associated design criteria will be available which will then allow a more accurate estimate to be prepared.

STATINTL

We would fully expect to work closely with the customer during this program, so as to keep him apprised of our progress and allow full consideration of his recommendations. This would permit a smooth transition to an equipment fabrication phase with little or no delay intervening.

The price for performance of the work as outlined herein is [REDACTED] including a fixed fee of [REDACTED]. Three (3) copies of our Price Analysis Summary #64034-A are enclosed. For the reasons stated above, this price is for the system feasibility study only. STATINTL

This proposal is made on a cost-plus-fixed-fee basis subject to the negotiation of mutually acceptable contract terms and conditions. The calculation of the fee applied to this estimate has been accomplished in accordance with the Weighted Guidelines Method of Profit Determination as set forth in ASPR 3-808. The details of this fee computation are set forth in the attached Price Analysis Summary.

STATINTL

This proposal will remain firm for a period of 90 days from the date of this letter. Should additional information be required, please contact the undersigned at [REDACTED], extension 2212. [REDACTED] appreciates the opportunity of submitting a proposal in response to this RFP and will be pleased to discuss the details of this proposal at such time as you may desire. STATINTL

Very truly yours,

STATINTL

JCM/nmt

Marketing Representative

**Enclosures:**

Technical Proposal #64034-A (3 copies)

Price Analysis Summary #64034-A (3 copies)

## PRICE ANALYSIS SUMMARY

## REQUESTED BY:

P. R. NO. \_\_\_\_\_ U. S. Government \_\_\_\_\_

PROP. NO. 64034-A Rev. \_\_\_\_\_

CONTRACT NO. \_\_\_\_\_

PAGE 1 OF 3

CONTRACT TYPE CPFF \_\_\_\_\_

DATE 20 April 1964

## ITEM OR PROJECT DESCRIPTION

## MODULATED LIGHT FILM VIEWING SYSTEM

DIRECT COST						STATINTL
LABOR AND OVERHEAD:						
( 1 )	ENGINEERING LABOR					
( 2 )	ENGINEERING OVERHEAD					
( 3 )	MANUFACTURING LABOR					
( 4 )	MANUFACTURING OVERHEAD					
( 5 )	OVERTIME PREMIUM					
TOTAL LABOR AND OVERHEAD						
( 6 )	MATERIAL					
( 7 )	TOOLS					
( 8 )	TEST EQUIPMENT					
( 9 )	TRAVEL AND SUBSISTENCE					
(10)	FACILITY AND COMPUTER USAGE					
(11)	INTERDIVISIONAL TRANSACTIONS					
(12)	OTHER DIRECT COST					
(13)	SUBTOTAL					
(14)	Rate Adjustment					
(15)	TOTAL DIRECT COST					
(16)	APPLIED RESEARCH & DEV.					
	@ 2.3 % OF (15)					
(17)	SUBTOTAL					
(18)	GENERAL AND ADMIN. EXPENSES					
	9.25 % OF (17)					
(19)	TOTAL COST					
(20)	PROFIT OR FIXED FEE					
(21)	NET PRICE					
(22)						
(23)						
(24)						
(25)						

NOTES:

**Next 1 Page(s) In Document Exempt**

STATINTL

Approved For Release

001100050016-8

**PRICE ANALYSIS SUMMARY**

P.R. No. \_\_\_\_\_ Requested by: \_\_\_\_\_ Prop. No. 64034-A Rev. \_\_\_\_\_  
Contract No. \_\_\_\_\_ U.S. Government Page \_\_\_\_\_ of \_\_\_\_\_  
Contract Type CFTF Date 20 April 1964

**Weighted Guidelines**

STATINTL

Labor, Engineering  
Senior Engineer  
Engineer  
Technician

Engineering Overhead  
Engineering Overhead Adj.

Material

**ICBT**

Model Shop  
M S Overhead  
Material  
MHX at RCAL  
Travel and Subs.

MHX AED  
MHX AED Adj.

**Publications**

Supervisor Leader  
Engr. Writer  
Illustrator  
Comp. Typist  
Photographer

OH Engr. Dept.  
OH Engr. Dept. Adj.

Material  
MHX  
Travel and Subs.

AR&D  
G&A  
Risk  
Performance  
Selected Factors